

Job Description

Business Development

Position

Business Development Executive

Desired Experience

0 to 1 year (Fresher can apply)

Qualification

**B.SC, B. Tech (CS / IT), MCA, BCA, BBA, MBA
(Marketing), PGDIT or any IT Diploma**

Location

Vadodara

Shift

Night Shift

Salary

Competitive package + Incentive (One of the best in the Industry)

Required Skills

- A fresher can apply for this position
- Should have excellent English communication skill
- Ability to confidently interact with senior management and executives
- Motivation to exceed performance goals
- Excellent oral & written communication skills
- Growth mindset-acquire new skills with velocity
- A can-do attitude and a team player
- Have an analytical mindset
- Deliver flawless presentations
- Work with marketing on various outreach initiatives
- Network suavely
- Perform sales administration
- Orchestrate lead generation initiatives with various functions

Roles and Responsibilities

- Responsible for the direct sales and marketing of vTech's Service in USA region.
- Accountable to meet Quarterly/ Half Yearly and Yearly Sales Targets.
- To mature leads and create them into identifiable Sales opportunities.
- To coordinate and manage person/ team involved in lead generation and support them in lead qualification process.
- Profile is majorly responsible for Account Hunting / Direct Sales for solution selling in multiple verticals hence need to be well versed with the dynamics of verticals Highly motivated

- Strong communication and presentation skills at all levels with high level of motivation and solid business acumen.

Compensation and Benefits

1. Excellent Salary Structure
2. Best in the Industry Monthly Incentive structure
3. Employee friendly corporate work culture
4. Exposure to interact with US people
5. Timings are fixed with Saturday and Sunday Off
6. Lucrative Rewards and Recognition

Company Profile

vTech Solution Inc.

vTech Solution. is an executive search firm with a special focus on recruitment for the new economy sectors including Finance, Telecom, Education, Healthcare and other industry where companies are in need of IT services.

vTech Solution INC. supports the clients based in – Washington District of Columbia, Commonwealth of Virginia, Commonwealth of Pennsylvania, State of Maine, and State of Arkansas, State of Maryland, State of Michigan, Department of Labor, Council of District of Columbia, School specialty and many other clients in USA. **vTech is USA based IT firm having offices in Washington DC, Virginia and Texas dealing in IT Consulting, IT Services, Cloud Computing and IT staffing is one of the part of its services. For more details please visit the company website – www.vtechsolution.com**

The company has experienced exceptionally high levels of growth since its inception which can be largely credited to the dedication and commitment shown by all the employees over the years. As a result, we have developed good rapport with several prestigious organizations in USA

Contact Details

Recruiter Name

Address

Email Address

Website

Telephone

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